



## CONSULTANT OPPORTUNITY INVESTMENT EXECUTIVE

Invest Barbados, ([www.investbarbados.org](http://www.investbarbados.org)), has a mandate to contribute to the socio-economic development of Barbados by playing a lead role in attracting, winning and sustaining international investment for Barbados.

Invest Barbados is seeking to recruit an Investment Executive to be based in Toronto and servicing multiple provinces. This is a one year consultancy with the option of renewal.

This consultancy focuses on expansion of the business sector in Barbados and promoting the island as a premier centre for global business.

The Investment Executive reports to the Director – Investment and Marketing who is based in Barbados.

Operating in a dynamic environment with a growth mindset, the Investment Executive will be required to:

- Formulate and implement strategies to identify and secure investment opportunities for Barbados.
- Proactively anticipate the needs of prospective investors and facilitate their queries on areas such as Barbados' business climate.
- Build sustainable relationships with new clients, winning new investments and encouraging the expansion of foreign companies already set up in Barbados.
- Leading the coordination and execution of Barbados' participation in the relevant investment promotion events in the Canadian market.
- Work closely with relevant stakeholders to position and manage the Barbados business brand.

The successful candidate will preferably have an undergraduate degree in Business Administration, International Business, Marketing, Law or a related area with at least two years' experience working in a global business environment in advisory services, marketing, business development or sales.

The Investment Executive must be innovative, with strong research and negotiation skills, results driven, analytical and possess excellent communication and presentation skills.

Resume, including names and contact information for two business references should be sent to <https://caribbeancatalyst.hire.trakstar.com/jobs/fk0232t?source=> not later than June 30, 2022.

*For further information about this role, please contact, Jacqueline Elias at 1-246-256-1880 or [Jacqueline.elias@caribbeancatalyst.com](mailto:Jacqueline.elias@caribbeancatalyst.com)*