BUSINESS OPPORTUNITIES IN BARBADOS

GENERAL
Research and Development
Health Tourism
Alternative and Renewable Energy

FINANCIAL SERVICES
International Business Companies
International Insurance Companies
International Banking
Societies with Restricted Liability
International Trusts
Private Wealth Management
Headquarters and Holding Companies
Ships Registration

INFORMATION SERVICES
Call Center Services
Insurance Claims Processing
Credit Card Application Processing
Back Office Processing
Software Development
Health Information Management

MANUFACTURING
Electronics
Medical Supplies
High Fashion Apparel
High-end Niche Manufacturing
Pharmaceuticals

BARBADOS
SOLUTIONS FOR SUCCESS

International Business Symposium

Treaty based Solutions for International Business

Wednesday, October 16, 2013
8:00 a.m. to 2:00 p.m.
Grand Hyatt New York
Park Avenue at Grand Central

INVEST BARBADOS

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Barbados continues to be recognized internationally as a preferred jurisdiction for foreign investment as evidenced by the increasing number of companies registering International Business Companies in Barbados. Its expanding network of Double Taxation Agreements (DTAs) and Bilateral Investment Treaties (BITs) with countries across the globe adds to its attractiveness. To date, Barbados has twenty-four (24) DTAs in force with thirty-three (33) countries and over four thousand (4,000) registered international entities.

Barbados is a jurisdiction of high standards and places emphasis on competitiveness, while offering clients predictability and security in their investments. It promotes an environment which encourages the establishment of businesses of substance, and its extensive range of international financial services legislation allows investors the flexibility to create the types of corporate structures specifically suited to their needs. Barbados’ sound regulatory framework has led to consistently high world rankings for banking stability, transparency, human development and global competitiveness, to name a few.

Adding to the uniqueness of Barbados is the availability of intellectual and service resources onshore, which reduces cost and ensures continuity of personnel. The island’s business infrastructure features modern telecommunications and information technology, with related disaster contingency capability, reliable local utilities and international air and sea ports.

This event will speak to the growing significance of Barbados as an international business hub and highlight how investing in Barbados can be a smart choice for investors engaged in international business.
Senator the Hon. Darcy Boyce
Minister in the Office of the Prime Minister with Responsibility for Energy, Immigration, Telecommunications and Invest Barbados

Senator Boyce has worked as an economist with the Caribbean Development Bank, as a Director of Coopers and Lybrand Associates, as the Executive Director of the Agricultural Venture Trust and as Partner in charge of Management Consulting with KPMG, Barbados. He was also Deputy Governor – Operations of the Central Bank of Barbados from 2000 to 2004, prior to his appointment as Chief Executive Officer of the Barbados Tourism Investment Inc.

Senator Boyce has also served on the Board of Directors of several private sector companies. Between 1992 and 2000, he was the Coordinator of the Barbados Private Sector Agency providing business sector input into the tri-partite governance arrangements in the country.

Senator Boyce is a Certified Management Accountant and a Fellow of the Institute of Chartered Accountants of Barbados. He holds an MBA in Finance from the University of Toronto.

Ms. Emeline Taitt
CEO, Invest Barbados

Emeline Taitt joined Invest Barbados as Director of Investment Promotion after 22 years at the Barbados Investment and Development Corporation (BIDC). She served in this post for over five years and is currently the CEO of Invest Barbados.

As a former manager of BIDC’s North American Offices in New York, Miami and Toronto, she was responsible for the development and management of Barbados’ promotion as a prime investment location for international businesses as well as advising on market conditions in North America. Before this assignment, she was instrumental in setting up BIDC’s Canadian office in Toronto and managed its operations for six years. During this time she was instrumental in successfully developing and expanding the Barbados/Canada FDI programme.

Emeline began her career with the Barbados National Standards Institution, where she developed national industrial standards and maintained efficient operations in the industrial sector through production and statistical quality control measures. She later spent five years with the United Nations/UNIDO offices in Austria, where she assisted developing countries in Africa and Asia with negotiation funding and establishing industry monitoring entities.

She holds a Bachelor of Science Honours degree and a Master of Science in Chemistry from the University of the West Indies.
Ms. Liza Harridyal Sodha  
Principal, Harridyal Sodha & Associates

Liza Harridyal Sodha manages a successful law practice with a team of professionals offering services in Company and Commercial matters, formation of Banks & Insurance Companies, Environmental Law, Estate Planning, Conveyance, Trademarks & Patents, Employment Law and the law of Trusts.

In 1994, Liza graduated with honours, from the law faculty at the University of Manchester, England and then articled in London, England. Thereafter, she completed the professional training course in Jamaica to qualify as a CARICOM lawyer prior to being called to the Bar in Barbados in 1996. In 2001, Liza earned a Masters Degree in the Law of International Trade & Finance from the University of Wolverhampton and London.

Shortly following acceptance to the Barbados Bar (1996), Liza worked for a private, Barbados based wealth management international bank as in-house Counsel and Trust Officer, and then moved on to a leading law firm in Barbados. Liza Harridyal Sodha & Associates (LizaLaw) was formed in 2002 and has become a well known practice in international circles.

Mr. Bruce Zagaris  
Partner, Berliner, Corcoran & Rowe LLP

Bruce Zagaris is a partner in the Washington, D.C. law firm of Berliner, Corcoran & Rowe LLP. He received a B.A., J.D., and LL.M. (tax) from the National Law Center of the George Washington University, and an LL.M. in comparative law from Stockholm University in Sweden and in international law from the Free University in Brussels. Bruce concentrates on tax controversy work, including counseling and representing taxpayers involved in voluntary disclosures, civil penalty and criminal cases. He has also represented various governments and international organizations in international tax, investment and financial regulatory matters. Bruce has authored and edited five books and many articles on international law, and frequently lectures. His practice also includes counseling and participating in litigation of international white collar crime matters, especially involving the regulation of international money movement and financial services. He is founder and editor-in-chief of International Enforcement Law Reporter. He has been an adjunct professor at the various law schools. In 1977-78, he was a lecturer at the University of the West Indies Law Faculty. Thereafter, his practice has focused on the West Indies.

Mrs. Cyralene Benskin-Murray  
Deputy CEO (Ag), Financial Services Commission

Cyralene Benskin-Murray LL.B (Hons), L.E.C., MRP, CAMS, is the General Counsel and Deputy Chief Executive Officer (Ag) - Supervision and Regulation of the Financial Services Commission. She is an experienced regulator and an Attorney-at-law of over 25 years’ experience. In 2001, Cyralene became a member of the Law Society of Upper Canada, having been called to the Barbados Bar in 1987 and the Bermuda Bar in 1992. As a former Assistant Director of the Bermuda Monetary Authority, she has had extensive experience working in the offshore insurance industry, both in Barbados and in Bermuda. She is also a Certified Anti-Money Laundering Specialist and brings a wealth of industry, legal and regulatory experience to the Financial Services Commission.
Mr. Jerome Dwight  
Managing Director, Barbados, and Head of Corporate & Institutional, Caribbean & Latin America  
RBC Wealth Management

Jerome is Managing Director of RBC Wealth Management in Barbados and Head of the Corporate and Institutional (C&I) Business across the Caribbean and Latin America. Based in Barbados, he is responsible for the strategy and coordination of the C&I business which includes captive insurance banking and credit services, funds management, global custody, corporate trust and institutional investment distribution. The business services institutional clients, multinationals, pension plans, insurers, family offices and ultra high net worth family owned businesses. He has a global client base across the Americas, Europe and Asia.

Jerome has worked for a number of prominent financial institutions in the US and Canada. During his career, Jerome served as Chief Financial Officer for a prominent Canadian private equity firm. Jerome has also led the expansion of a publicly held technology services business into Canada, Mexico and India as its Chief Operating Officer. Prior to joining RBC, he held the position of CEO and Managing Director at BNY Trust Company of Canada, the Canadian subsidiary of BNY Mellon.

Jerome is a qualified Chartered Accountant as well as a Chartered Financial Analyst and also holds an MBA from York University based in Toronto. In 2009, he was named as a recipient of Canada’s Top 40 Under 40 award.

Mr. Eric Stein  
Senior Vice President, Sales, KM² Solutions

Eric Stein is the Senior Vice President of Sales and Marketing. Mr. Stein has over 20 years experience in marketing call centers around the globe.

A results oriented professional with substantial operational, management and sales experience, Eric is also a seasoned executive within the Business Process Outsourcing space. He has the proven ability to close and maintain business with Fortune 500 accounts and within numerous vertical applications, including financial services, telecommunications, high tech software, travel industry and pharmaceuticals. He is a veteran sales manager who has led an internal account management team and a geographically diverse external sales team of experienced sales professionals. Eric is also noted for his ability to identify and solve problems and develop long-lasting strategic partnerships that have created strategic vision for its customers, company, venture capital backers and shareholders.

Eric applies his years of experience to diversify, grow and maintain clients. He has been actively engaged with numerous Fortune 100 companies in their onshore, offshore and near shore call center strategies. From opening one of the first nearshore locations in the Dominican Republic, to India, the Philippines and pioneering a site in Guyana, he has offered solutions to customers ranging from telesales, customer service, chat solutions and technical support.