BUSINESS OPPORTUNITIES IN BARBADOS

GENERAL
Research and Development
Health Tourism
Alternative and Renewable Energy

FINANCIAL SERVICES
International Business Companies
International Insurance Companies
International Banking
Societies with Restricted Liability
International Trusts
Private Wealth Management
Headquarters and Holding Companies
Ships Registration

INFORMATION SERVICES
Call Centre Services
Insurance Claims Processing
Credit Card Application Processing
Back Office Processing
Software Development
Health Information Management

MANUFACTURING
Electronics
Medical Supplies
High Fashion Apparel
High-end Niche Manufacturing
Pharmaceuticals

International Business Symposium
Treaty-based Solutions for International Business
Thursday, October 10, 2013
7:00 a.m. to 11:30 a.m.
The Westin Calgary
Calgary, AB

105 Adelaide Street West
Suite 1010
Toronto, ON M5H 1P9
Tel: (800) 841 7860 / (416) 214 9919
Fax: (416) 214 9815
Email: toronto@investbarbados.org
Register online: www.investbarbados.org
Barbados continues to be recognised internationally as a preferred jurisdiction for foreign investment, as evidenced by the increasing number of entities registering International Business Companies on the island. An expanding network of Double Taxation Agreements (DTAs) and Bilateral Investment Treaties (BITs) with countries across the globe adds to its attractiveness. To date, Barbados has twenty-four (24) DTAs in force with thirty-three (33) countries and over four thousand (4,000) registered international entities.

Barbados is a jurisdiction of high standards and places emphasis on competitiveness, while offering clients predictability and security in their investments. It promotes an environment which encourages the establishment of businesses of substance and its extensive range of international financial services legislation allows investors the flexibility to create the types of corporate structures specifically suited to their needs. Barbados’ sound regulatory framework has led to consistently high world rankings for banking stability, transparency, human development and global competitiveness, to name a few.

Adding to the uniqueness of Barbados is the availability of intellectual and service resources onshore, which reduces cost and ensures continuity of personnel. The island’s business infrastructure features modern telecommunications and information technology, with related disaster contingency capability, reliable local utilities and international air and sea ports.

This event will speak to the growing significance of Barbados as an international business hub and highlight how investing in Barbados can be a smart choice for investors engaged in international business.
Mr. Kevin Low
Lead Strategist, ScotiaMcLeod Wealth Counsel

Kevin has worked in the financial services industry for over 21 years. Having held numerous positions both at Scotia and other firms, he has extensive experience in coordinating services for clients with complex financial needs.

As Lead Strategist, Kevin’s in-depth knowledge of the services available through the Scotiabank group allows him to provide clients with practical recommendations by drawing upon the appropriate expertise in Financial Planning, Estate Planning, Risk Management, Private Banking and International services.

Kevin obtained his BA in Economics from York University and is a graduate of the Family Enterprise Advisory program offered by the Sauder School of Business at the University of British Columbia.

Mr. Joel Alleyne
Chairman, Crucible International Inc.

Joel Alleyne, Chairman of Crucible International Inc., has provided management consulting services to both public and private sector clients across the Americas and Europe for over thirty years. He has been involved with business and knowledge process outsourcing for over 14 years. His areas of consulting practice include Information Technology, Information Management, Knowledge Management and General Management Consulting.

Mr. Alleyne is Practitioner-in-Residence with the Knowledge Media Design Institute (University of Toronto) and is currently a Ph.D. student and adjunct instructor with the iSchool at the University of Toronto. He is also an adjunct instructor with the Faculty of Medicine MHI Program (University of Toronto). Joel is a member of the Entovation 100 Global Knowledge Leaders, which includes several global thought leaders and practitioners in the field who play a role in shaping the new knowledge based economy. He is also a faculty member with the Kaieteur Institute.

Senator the Hon. Darcy Boyce
Minister in the Office of the Prime Minister with Responsibility for Energy, Immigration, Telecommunications and Invest Barbados

Senator Boyce has worked as an Economist with the Caribbean Development Bank, as a Director of Coopers and Lybrand Associates, as the Executive Director of the Agricultural Venture Trust and as Partner in charge of Management Consulting with KPMG, Barbados. He was also Deputy Governor – Operations of the Central Bank of Barbados from 2000 to 2004 prior to his appointment as Chief Executive Officer of the Barbados Tourism Investment Inc.

Senator Boyce has also served on the Board of Directors of several private sector companies. Between 1992 and 2000, he was the Coordinator of the Barbados Private Sector Agency providing business sector input into the tri-partite governance arrangements in the country.

Senator Boyce is a Certified Management Accountant (CMA) and a Fellow of the Institute of Chartered Accountants of Barbados. He holds an MBA in Finance from the University of Toronto.
Ms. Emeline Taitt  
CEO, Invest Barbados

Emeline Taitt joined Invest Barbados in 2007 as Director of Investment Promotion after 22 years at the Barbados Investment and Development Corporation (BIDC). She served in this post for over five years and is currently the CEO of Invest Barbados.

As a former Manager of BIDC’s North American Offices in New York, Miami and Toronto, Ms. Taitt was responsible for the development and management of Barbados’ promotion as a prime investment location for international businesses as well as advising on market conditions in North America. Before this assignment she played a key role in setting up BIDC’s Canadian office in Toronto in 1993 and managed its operations for six years. During this time she was instrumental in successfully developing and expanding the Barbados/Canada FDI programme.

Ms. Taitt began her career with the Barbados National Standards Institution, where she developed national industrial standards and maintained efficient operations in the industrial sector through production and statistical quality control measures. She later spent five years with the United Nations/UNIDO offices in Austria, where she assisted developing countries in Africa and Asia with negotiation funding and establishing industry monitoring entities.

She holds a Bachelor of Science Honours degree and a Master of Science in Chemistry from the University of the West Indies.

Mr. Tyson Thompson  
Partner, Thompson Henry & Associates

Tyson Thompson is licensed as a practising Chartered Accountant. He provides international tax planning advice involving Barbados and other Caribbean islands in relation to the U.S.A., Canada and various European countries. He also has extensive experience in corporate budgeting and related finance and administrative services.

Mr. Thompson is a Fellow of the Institute of Chartered Accountants of Barbados – Practising Certificate (FCA) as well as a member of its Taxation Committee; a Fellow of the Certified General Accountants Association of Canada (FCGA) and an Associate of the Institute of Chartered Secretaries and Administrators of Canada. He is also a member of the Canadian Tax Foundation, the International Tax Planning Association and the Society of Trust and Estate Practitioners (STEP).

Mr. Warrick Ward  
CEO (Ag), Financial Services Commission

Warrick Ward is currently the Acting Chief Executive Officer of the Financial Services Commission (FSC). Prior to this current post, his more recent roles included those of substantive Deputy Chief Executive Officer, Regulation and Supervision; Chief Executive Officer of the Barbados Deposit Insurance Corporation; and Assistant Advisor to the Governor of the Central Bank of Barbados.

His current responsibilities encompass regulatory and supervisory oversight of the non-bank financial sector entities that fall under the ambit of the FSC, namely insurance, pensions, credit unions and the securities market actors. Mr. Ward has served as a member of several policy-making committees, including the Committee for Review of Securities Legislation and the Committee for the Review of the Rules and By-Laws of the Barbados Stock Exchange (BSE). Among his research interests are financial derivatives, e-commerce, and capital market-related issues. He has published a number of articles on these topics in academic journals.

In addition, Mr. Ward had served on the Board of the BSE and is an avid sports enthusiast. He was educated at the University of the West Indies, and the University of Southampton in the United Kingdom, where he completed degrees in finance, economics and accounting.
Ms. Emeline Taitt  
CEO, Invest Barbados

Emeline Taitt joined Invest Barbados in 2007 as Director of Investment Promotion after 22 years at the Barbados Investment and Development Corporation (BIDC). She served in this post for over five years and is currently the CEO of Invest Barbados.

As a former Manager of BIDC’s North American Offices in New York, Miami and Toronto, Ms. Taitt was responsible for the development and management of Barbados’ promotion as a prime investment location for international businesses as well as advising on market conditions in North America. Before this assignment she played a key role in setting up BIDC’s Canadian office in Toronto in 1993 and managed its operations for six years. During this time she was instrumental in successfully developing and expanding the Barbados/Canada FDI programme.

Ms. Taitt began her career with the Barbados National Standards Institution, where she developed national industrial standards and maintained efficient operations in the industrial sector through production and statistical quality control measures. She later spent five years with the United Nations/UNIDO offices in Austria, where she assisted developing countries in Africa and Asia with negotiation funding and establishing industry monitoring entities.

She holds a Bachelor of Science Honours degree and a Master of Science in Chemistry from the University of the West Indies.

Mr. Tyson Thompson  
Partner, Thompson Henry & Associates

Tyson Thompson is licensed as a practising Chartered Accountant. He provides international tax planning advice involving Barbados and other Caribbean islands in relation to the U.S.A., Canada and various European countries. He also has extensive experience in corporate budgeting and related finance and administrative services.

Mr. Thompson is a Fellow of the Institute of Chartered Accountants of Barbados – Practising Certificate (FCA) as well as a member of its Taxation Committee; a Fellow of the Certified General Accountants Association of Canada (FCGA) and an Associate of the Institute of Chartered Secretaries and Administrators of Canada. He is also a member of the Canadian Tax Foundation, the International Tax Planning Association and the Society of Trust and Estate Practitioners (STEP).

Mr. Warrick Ward  
CEO (Ag), Financial Services Commission

Warrick Ward is currently the Acting Chief Executive Officer of the Financial Services Commission (FSC). Prior to this current post, his more recent roles included those of substantive Deputy Chief Executive Officer, Regulation and Supervision; Chief Executive Officer of the Barbados Deposit Insurance Corporation; and Assistant Advisor to the Governor of the Central Bank of Barbados.

His current responsibilities encompass regulatory and supervisory oversight of the non-bank financial sector entities that fall under the ambit of the FSC, namely insurance, pensions, credit unions and the securities market actors. Mr. Ward has served as a member of several policy-making committees, including the Committee for Review of Securities Legislation and the Committee for the Review of the Rules and By-Laws of the Barbados Stock Exchange (BSE). Among his research interests are financial derivatives, e-commerce, and capital market-related issues. He has published a number of articles on these topics in academic journals.

In addition, Mr Ward had served on the Board of the BSE and is an avid sports enthusiast. He was educated at the University of the West Indies, and the University of Southampton in the United Kingdom, where he completed degrees in finance, economics and accounting.
Mr. Kevin Low  
Lead Strategist, ScotiaMcLeod Wealth Counsel

Kevin has worked in the financial services industry for over 21 years. Having held numerous positions both at Scotia and other firms, he has extensive experience in coordinating services for clients with complex financial needs.

As Lead Strategist, Kevin’s in-depth knowledge of the services available through the Scotiabank group allows him to provide clients with practical recommendations by drawing upon the appropriate expertise in Financial Planning, Estate Planning, Risk Management, Private Banking and International services.

Kevin obtained his BA in Economics from York University and is a graduate of the Family Enterprise Advisory program offered by the Sauder School of Business at the University of British Columbia.

Mr. Joel Alleyne  
Chairman, Crucible International Inc.

Joel Alleyne, Chairman of Crucible International Inc., has provided management consulting services to both public and private sector clients across the Americas and Europe for over thirty years. He has been involved with business and knowledge process outsourcing for over 14 years. His areas of consulting practice include Information Technology, Information Management, Knowledge Management and General Management Consulting.

Mr. Alleyne is Practitioner-in-Residence with the Knowledge Media Design Institute (University of Toronto) and is currently a Ph.D. student and adjunct instructor with the iSchool at the University of Toronto. He is also an adjunct instructor with the Faculty of Medicine MHI Program (University of Toronto). Joel is a member of the Entovation 100 Global Knowledge Leaders, which includes several global thought leaders and practitioners in the field who play a role in shaping the new knowledge based economy. He is also a faculty member with the Kaieteur Institute.

Senator the Hon. Darcy Boyce  
Minister in the Office of the Prime Minister with Responsibility for Energy, Immigration, Telecommunications and Invest Barbados

Senator Boyce has worked as an Economist with the Caribbean Development Bank, as a Director of Coopers and Lybrand Associates, as the Executive Director of the Agricultural Venture Trust and as Partner in charge of Management Consulting with KPMG, Barbados. He was also Deputy Governor – Operations of the Central Bank of Barbados from 2000 to 2004 prior to his appointment as Chief Executive Officer of the Barbados Tourism Investment Inc.

Senator Boyce has also served on the Board of Directors of several private sector companies. Between 1992 and 2000, he was the Coordinator of the Barbados Private Sector Agency providing business sector input into the tri-partite governance arrangements in the country.

Senator Boyce is a Certified Management Accountant (CMA) and a Fellow of the Institute of Chartered Accountants of Barbados. He holds an MBA in Finance from the University of Toronto.
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 a.m.</td>
<td>Registration &amp; Breakfast</td>
</tr>
<tr>
<td>8:00 a.m.</td>
<td>Welcome</td>
</tr>
<tr>
<td></td>
<td>Ms. Emeline Taitt</td>
</tr>
<tr>
<td></td>
<td>CEO, Invest Barbados</td>
</tr>
<tr>
<td>8:05 a.m.</td>
<td>Barbados’ Role in Enhancing Canada’s International Business Success in these Challenging Times</td>
</tr>
<tr>
<td></td>
<td>Senator the Hon. Darcy Boyce</td>
</tr>
<tr>
<td></td>
<td>Minister in the Office of the Prime Minister with Responsibility for Energy, Immigration,</td>
</tr>
<tr>
<td></td>
<td>Telecommunications and Invest Barbados</td>
</tr>
<tr>
<td>8:30 a.m.</td>
<td>Introduction to the Barbados Jurisdiction for International Business</td>
</tr>
<tr>
<td></td>
<td>Ms. Emeline Taitt</td>
</tr>
<tr>
<td></td>
<td>CEO, Invest Barbados</td>
</tr>
<tr>
<td>8:55 a.m.</td>
<td>Using Barbados’ Fiscal Incentives and Treaty Network to Achieve Greater Tax Efficiencies</td>
</tr>
<tr>
<td></td>
<td>Mr. Tyson Thompson</td>
</tr>
<tr>
<td></td>
<td>Partner, Thompson Henry &amp; Associates</td>
</tr>
<tr>
<td>9:35 a.m.</td>
<td>Coffee Break - Audio Visual</td>
</tr>
<tr>
<td>9:50 a.m.</td>
<td>International Insurance in Barbados - Opportunities and Regulatory Environment</td>
</tr>
<tr>
<td></td>
<td>Mr. Warrick Ward</td>
</tr>
<tr>
<td></td>
<td>CEO (Ag.), Financial Services Commission</td>
</tr>
<tr>
<td>10:15 a.m.</td>
<td>Wealth Management Opportunities – Enhancing Transparency through New Developments</td>
</tr>
<tr>
<td></td>
<td>Speaker to be confirmed</td>
</tr>
<tr>
<td>10:40 a.m.</td>
<td>Operating a Successful International Business from Barbados</td>
</tr>
<tr>
<td></td>
<td>Mr. Joel Alleyne</td>
</tr>
<tr>
<td></td>
<td>Chairman, Crucible International Inc.</td>
</tr>
<tr>
<td>11:05 a.m.</td>
<td>Questions and Answers</td>
</tr>
</tbody>
</table>

Barbados continues to be recognised internationally as a preferred jurisdiction for foreign investment, as evidenced by the increasing number of entities registering International Business Companies on the island. An expanding network of Double Taxation Agreements (DTAs) and Bilateral Investment Treaties (BITs) with countries across the globe adds to its attractiveness. To date, Barbados has twenty-four (24) DTAs in force with thirty-three (33) countries and over four thousand (4,000) registered international entities.

Barbados is a jurisdiction of high standards and places emphasis on competitiveness, while offering clients predictability and security in their investments. It promotes an environment which encourages the establishment of businesses of substance and its extensive range of international financial services legislation allows investors the flexibility to create the types of corporate structures specifically suited to their needs. Barbados’ sound regulatory framework has led to consistently high world rankings for banking stability, transparency, human development and global competitiveness, to name a few.

Adding to the uniqueness of Barbados is the availability of intellectual and service resources onshore, which reduces cost and ensures continuity of personnel. The island’s business infrastructure features modern telecommunications and information technology, with related disaster contingency capability, reliable local utilities and international air and sea ports.

This event will speak to the growing significance of Barbados as an international business hub and highlight how investing in Barbados can be a smart choice for investors engaged in international business.
BUSINESS OPPORTUNITIES IN BARBADOS

GENERAL
Research and Development
Health Tourism
Alternative and Renewable Energy

FINANCIAL SERVICES
International Business Companies
International Insurance Companies
International Banking
Societies with Restricted Liability
International Trusts
Private Wealth Management
Headquarters and Holding Companies
Ships Registration

INFORMATION SERVICES
Call Centre Services
Insurance Claims Processing
Credit Card Application Processing
Back Office Processing
Software Development
Health Information Management

MANUFACTURING
Electronics
Medical Supplies
High Fashion Apparel
High-end Niche Manufacturing
Pharmaceuticals

Solutions for Success
International Business Symposium
Treaty-based Solutions for International Business

Thursday, October 10, 2013
7:00 a.m. to 11:30 a.m.
The Westin Calgary
Calgary, AB

105 Adelaide Street West
Suite 1010
Toronto, ON M5H 1P9
Tel: (800) 841 7860 / (416) 214 9919
Fax: (416) 214 9815
Email: toronto@investbarbados.org
Register online: www.investbarbados.org